

UNLEASH YOUR BUSINESS POTENTIAL





KONSALTIKA: THE FIRST TAILORED SERVICE IN RUSSIA





ARE YOU LOOKING FOR NEW WAYS TO DEVELOP YOUR BUSINESS?

DO YOU GO TO SLEEP EVERY NIGHT REALISING YOU NEVER GOT A CHANCE TO DO WHAT YOU WANTED?

YOUR OWN FRANCHISE IS THE ONLY BUSINESS MODEL IN RUSSIA THAT LETS YOU RECOUP THE EXPENSES IN JUST ONE SALE!





NO TIME TO GROW YOUR BUSINESS? TOO BUSY SEARCHING FOR NEW PREMISES, NEGOTIATING WITH LANDLORDS, THINKING ABOUT PURCHASES, LOGISTICS, JOB INTERVIEWS WITH EVER LEAVING PERSONNEL?

GROW WITH US!
LET YOUR BUSINESS PARTNERS TAKE
CARE OF THE DAILY ROUTINES.
DO WHAT IS REALLY IMPORTANT RIGHT
NOW.

OTHERWISE, SOMEONE ELSE WILL DO IT INSTEAD OF YOU.







FRANCHISING YOUR BUSINESS IS THE ONLY WAY TO DEVELOP, SCALE, EXPAND INTERNATIONALLY, IMPROVE YOUR BRAND AWARENESS, INCREASE TURNOVER WITH THIRD-PARTY FINANCING AND HUMAN RESOURCES





KONSALTIKA MEANS YOUR BUSINESS GROWS FAST AND AT THE BEST PRICE!



KONSALTIKA MEANS





KONSALTIKA IS THE FIRST TAILORED SERVICE.

WE ARE READILY AVAILABLE TO YOU!

MEET OUR TEAM





DENIS GUSEV

Head of Sales

5 years in franchising

2013-2014

Key Account Manager, MTS franchising department

2015

Key Account Manager, Gemotest franchising department

2016 – present, Head of Sales, Konsaltika Group of Companies

+7(999)927-20-34 +7(495)789-59-58 sale1@konsaltika.com





EVGENIYA ZYABKINA

Founder/Business Development Director

An impressive 9 years in franchising

2009-2012

Key Account Manager, GMR Planeta Gostepriimstva (brands Sbarro, Elki-Palki, etc.)

2013-2015

Head of Franchising Department, Tea parlour Chaihona №1

2015 – present Business Development Director, Konsaltika Group of Companies

+7(963)644-05-08 +7(495)789-59-58 evgeniya@konsaltika.com





OUR CERTIFICATES





















OUR BUSINESS PARTNERS:





OUR PROJECTS

PHOTOS FROM THE FOLLOWING EVENTS: BUYBRAND 2015-2017, PIR Expo 2015-2017, Food Service 2015-2017, BUYBRAND Market 2017, Import substitution fair 2015, PiNzeria opening at the Usachev market 2017









PENULTIMATE NEWS...

September 27-29, 2017: the 15th BUYBRAND Expo, the largest Russia-focused franchise-related trade show, took place in Moscow. Take a look at our business partners and us there.









LATEST NEWS;)

March 28-30, 2018: BUYBRAND FRANCHISE MARKET'2018 took place in Moscow. Here's our work and success in a few pictures.









FRANCHISE BOOK

 Franchisee's manual on starting and managing a franchised establishment, with clear instructions on how to search for and secure approval of the franchisor for a suitable unit or premises; on how to zone, equip, remodel and refurbish; also on stock, menu (for catering), logistics, personnel, staff list, personnel motivation and incentives, introductory courses and remedial education, and many other important things.

MANAGEMENT DOCUMENT PACKAGE

- Job descriptions of franchising department employees
- Franchise promotion plan and sales scripts
- Publishing your information on <u>www.konsaltika.com</u>, and not just that

OUR SERVICES INCLUDE:

FRANCHISOR FOCUMENT PACKAGE

- Presentation
- Financial model
- Presentation on assessing a location
- Requirements for premises selection

CONTRACTS

- Franchise agreement
- Licensing agreement
- An agreement providing a specialist onsite visit
- Premises acceptance certificate
- Delivery contract (if required)
- Agreement of intent

AUDITING YOUR CURRENT FRANCHISE

A one-day training session that will help you analyse your franchise-related documents. We will also give you our written recommendations on what exactly to work on in order to improve.

WEBSITES AND LANDING PAGES FOR YOUR BUSINESS

One-page or full-scale multi-page websites to promote your franchise

LEGAL SERVICES

Registering trademarks and franchise agreements, patent search etc.

CORPORATE IDENTITY AND BRAND BOOK

Creating logos, brand books, patterns, typography etc.

AND SO MUCH MORE!



PACKAGED OFFERS (RUSSIA)

SERVICES	START PACKAGE	OPTIMA PACKAGE	ALL INCLUSIVE PACKAGE
A well-selling presentation	.00	.NU	.nr
Financial model	.NT	.A.V	
Requirements for premises	.AAT	.NT	r
Turnkey contract package	.ANT		
Publishing your information on www.konsaltika.com	JUL	.nr	
A one-day audit of your current franchise, advice on your documents and franchise promotion		.nnr	.mr
Management document package	.NT	M	r
FRANCHISE BOOK		M	
BRAND BOOK		.ANT	r
Developing your corporate identity			
A persuasive landing page to promote your franchise			.nr
Assisted participation in the BUYBRAND trade show			
Trademark registration			
PRICE	100 000 rubles	400 000 rubles	500 000 rubles



PACKAGED OFFERS THAT WILL TAKE YOUR BUSINESS TO THE NEXT LEVEL, IN RUSSIA OR WORLDWIDE

SERVICES	FROM RUSSIA WITH LOVE PACKAGE	RUSSIA MEANS OPPORTUNITIES PACKAGE
WHICH PACKAGE?	Would you like to grow your business outside Russia? Ask us how! (for Russia-based companies)	Would you like to enter the Russian market? We can help! (for companies based outside Russia)
Trademark registration	.NV	.au
A well-selling presentation, financial model		.NT
Turnkey contract package	.au	.av
Publishing your information on www.konsaltika.com	.au	.au
A one-day audit of your current franchise, advice on your documents and franchise promotion	.ANT	.ANT
Management document package (your franchise development plan)	.AW	.ANT
Assisted participation in your first trade show (selection of the exhibition space, help with the booth or stand, promotional print, support at the trade show, etc.) . Conditions to be specified separately		
PRICE	200 000 rubles	250 000 rubles



INDICATIVE PRICE LIST

SERVICES	TIME FRAME	PRICE	
FRANCHISE BOOK	8-16 weeks	300 000 rubles	
BRAND BOOK	4-8 weeks	80 000 rubles	
Developing your corporate identity	4-8 weeks	from 100 000 rubles	
Management document package	5-7 days	50 000 rubles	
Franchisor document package	7-10 days	50 000 rubles	
Turnkey contract package	7-14 days	50 000 rubles	
Auditing your current franchise	7-14 days	100 000 rubles	
Publishing your information on www.konsaltika.com	1-3 days	Free with any packaged offer	
Creating a landing page	4-12 weeks	from 30 000 rubles	
Creating a website	8-16 weeks	from 70 000 rubles	
Trademark registration, patent search	Case by case	from 35 000 rubles	





SO, WHAT'S NEXT?

1. TELL US ABOUT YOUR BUSINESS IN PERSON

2. GET A SPECIAL OFFER

3. SIGN A CONTRACT

4. PLAN THE TIME TO WORK TOGETHER

5. GET THE FULL PACKAGE OF

DOCUMENTS AND YOUR PERSONAL BUSINESS DEVELOPMENT STRATEGY

6. START MAKING MONEY ON THE

FRANCHISE

GIVE US A CALL

+7(495)789-59-58



KONSALTIKA IS THE FIRST TAILORED, 100% CLIENT-LISTENING BUSINESS.
WE DO ONLY THAT WHICH

WILL EFFECTIVELY HELP YOU MAKE MONEY.

WE WORK AS FAST (OR AS SLOWLY) AS

YOU NEED! SOUNDS TOO GOOD TO BE TRUE?

WE ARE ALREADY ON IT!







OUR BUSINESS PARTNERS



























































WE ARE BUSINESS PARTNERS WITH









BUYBRAND expo

Alfa-Bank

Topfranshise.ru

Moe delo

WE ARE MEMBERS OF



Moscow Chamber of Commerce and Industry



Opora russia, all-russian nongovernmental organization of small and medium business

OUR BUSINESS AREAS:

KONSALTIKA GROUP OF COMPANIES (developing your business, franchising, corporate identity, franchise catalogue) www.konsaltika.com

1001 FRANCHISES (turnkey franchise creation) www.1001franshiza







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